



 **straightbuy**

because procurement
is important

What is Straightbuy?

Straightbuy is a comprehensive web based purchasing solution. While most procurement packages offer you some basic ways of recording procurement activities, Straightbuy also offers you tools to manage all the procurement related processes. Straightbuy acknowledges the simple fact that in a large organisation no one single purchasing method will suit all of the procurement needs of the organisation. This is why Straightbuy supports the following:

- Requisitioning
- Contract Procurement Rates
- Ordering
- Quoting
- Tendering
- Supplier Relationship Management

Straightbuy is flexible enough to accommodate the business rules of large organisations within its customisable workflow and scalable administration. Straightbuy has been integrated with a number of market leading Enterprise Resource Planning (ERP) systems and offers a proven, flexible interface to allow integration with new systems.

What features does Straightbuy offer?

With Straightbuy, an organisation, irrespective of size, has the tools to maintain control over every user and transaction.

Scalable Organisational Controls

Straightbuy allows users to be grouped into the departments they belong to. An organisation can set-up different departments and each of the controls set out below can be applied to individual departments or to the organisation as a whole.

Approval System and Purchasing Controls

Straightbuy enables a number of purchasing controls to be set, including:

User spending-limits (including daily, monthly, and per order)

- Suppliers a user is able to purchase from.
- Automated approval hierarchy for purchases that fall outside a users predetermined spending limits.

Financial System Controls

Straightbuy allows financial information to be recorded against order transactions, at the order or item level and also has facilities for:

- Setting of cost centres, locations etc.;
- Control over financial codes that users can commit expenditure against.

Types of Purchasing Supported

Supplier Managed Catalogues

Straightbuy supports direct linkages with supplier managed online catalogues that support, e-procurement standards such as OBI and cXML.

This allows users to access supplier catalogues, (and be authenticated for customised pricing and terms) and have the items ordered pulled back into a requisition that is automatically routed through the approval process. When the requisition is approved, an electronic purchase order is automatically sent to the supplier.

Straightbuy can store linkages between supplier product codes and your internal inventory codes, allowing for automatic matching of your internal stock code and the supplier code when placing an order.

Quoting

Straightbuy offers clients comprehensive quoting functionality both for informal quotes and also for formal quotes where the workflow is designed to meet government tendering requirements.

Each type of quote allows users to define which suppliers are sent notification of the request for quote and opening and closing times for responses. Electronic documents can be attached for download by suppliers. Users are able to track which suppliers have viewed quotes and downloaded the documents.

Why will Straightbuy save money?

Reduced cycle times

Items for an order can be selected from a catalogue, approved instantly and then sent electronically to the supplier for quicker fulfilment, allowing your organisation to carry less inventory.

Eliminates manual and paper-based processes

Order information is returned from the supplier-managed catalogue, so there is no keying of information. Requisitions are passed-along an electronic rather than paper-based approval process, so there is no need to create or move manual documents.

Reduces rogue purchasing

Often organisations lose large amounts of money because they do not have the information or controls to ensure employees properly utilise negotiated contractual discounts. The business rules engine in Straightbuy can enforce this.

Better information

Most organisations have traditionally been at an information disadvantage when negotiating with suppliers because they do not have a detailed picture of their spending. Straightbuy's reporting and analysis function helps organisations get a better picture of their spending and negotiate better outcomes with suppliers.

Eliminates manual maintenance of buyer managed catalogues

Because an organisation can link lines in the buyer managed catalogue to a supplier's catalogue so that it updates automatically, organisations get all the benefits of a buyer managed catalogue without the need for continuous manual updates.

Straightbuy helps automates purchasing by:

Templating orders

Straightbuy enables groups of products to be placed into a template and recalled for later use. This is particularly useful for frequently needed, multi product orders. This includes the ability to store items from different suppliers on a single template.

Automated price updates

Because automated price re-query is available from both the template orders and the aggregated catalogue, the job of obtaining prices for a bill of multiple goods from multiple suppliers (including applicable discounts and volume breaks etc.) is instantaneous.

Automation of approval

Within Straightbuy the approval system is predetermined. If a user needs to get an order approved, then the system will generate an email to the relevant approver. If an order is approved or rejected they will receive an appropriate notification email. Order status can also be tracked by users.

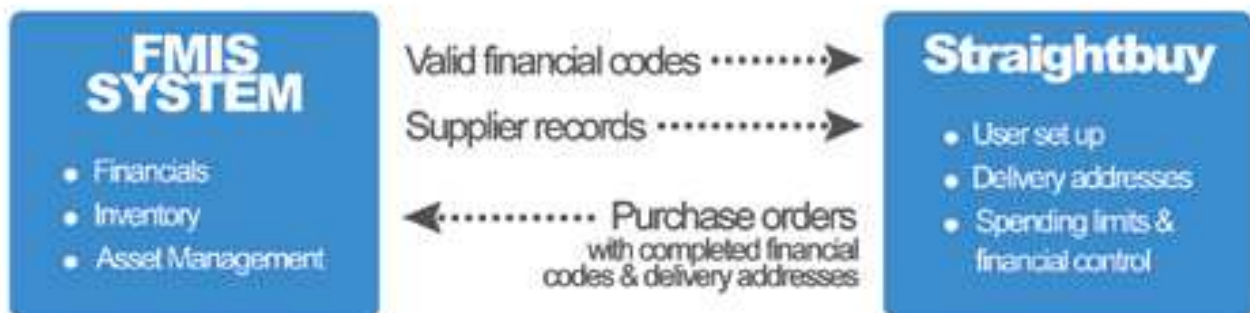
Automated Transmission of Orders to Supplier

If a supplier has a standard compliant catalogue, orders will be sent electronically to their catalogue by transmission of a purchase order message. If the supplier does not have an online catalogue then orders are sent automatically by email, fax or manually via print and post.

What standards does Straightbuy conform to?

Straightbuy conforms to published industry standards for e-procurement such as OBI (Open Buying over the Internet, www.openbuy.org) and cXML, and is designed to allow support for many other e-procurement standards including EDI and ebXML. Straightbuy uses 128-bit SSL3 for the highest level of encryption publicly available, but also supports legacy ordering by mail, fax, and email.

Standards for Online Procurement and Purchasing are constantly evolving, and Straightbuy will continue to evolve with these standards.



What are the critical success factors with the adoption of Straightbuy?

Scoping of Business Processes and Workflow Requirements

It is important before adopting Straightbuy that a client is aware of the business rules that need to be supported by the application and the workflow that is necessary to support these business rules. At any particular site this may require either customisation of the e-procurement application or it may require customised integration to a particular system.

Integration

E-procurement is all about reducing the administrative costs associated with a transaction and this is only possible where there is a degree of integration between the e-procurement module and the financial system.

A standard integration between Straightbuy and a financial system involves supplier records and valid combinations of financial codes being sent from the financial system to Straightbuy. Completed purchase order information is then sent back to the financial system.

Training

The adoption of Straightbuy is as much about change management as it is about technology. One of the key issues for ensuring a successful Straightbuy implementation is to ensure that adequate, professional training is given to key staff. It is important that when receiving a proposal for implementation from a Strategic Ecommerce, or an authorised reseller, that a client consider their training needs and ask for a proposal to suit.

1300 136 456

www.straightbuy.com.au